IT Sales Trainee

Who Are We?

We offer a full suite of Digital Transformation solutions. Our Development Services are centred around the creation of various Web & Mobile Solutions, Custom Software Development as well as Digital Marketing services.

Internship Description

The IT Sales Intern will be trained in our IT Sales process which includes:
- Sales leads identification techniques
- Leads approaching techniques
- Prospecting
- Sales strategy development
- Business development
- Communication Skills

The Internship duration is between **two to four months**, depending on the candidate performance & desire to participate in the program.
At the end of the Internship a suitable candidate may be offered a position in our company.
The second and third months of the program are remunerated.

Suitable For:

- Graduates or Students in their last year of study in fields such as: Business Administration, Computer Science, Marketing, Advertising, PR
- Candidates looking for a full time job but lacking the necessary experience
- Candidates looking to expand their knowledge in the IT Sales field

Requirements:

- Advanced English Language Proficiency - Reading, Writing, Speaking
- Interest in the IT Sales Field
- Availability for at least 3 month period and availability to extend the internship to a full-time work position if needed
- Basic knowledge of Word, Excel, Email
- Knowledge in the following fields will be a big plus:

- Various IT Sales activities
- CRM software knowledge
- Experience with Lead Generation software such as LinkedIn Sales Navigator or similar
- Copywriting

Internship Compensation & Location

The 2nd and 3rd months of the internship are paid according to market rates. The internship program will be held in our office in **Blagoevgrad, Bulgaria**.

How to Apply:

Send us an email with the following headline **06S-Internship** containing your **CV** along with a **short letter in English** answering the following questions:

- A little bit about yourself?
- Why are you interested in IT Sales? What do you know about it?
- What do you think is the single most important quality of an IT Sales specialist?
    - To be creative
    - To be analytical
    - Both
    - Something Else?
  Why did you choose that answer?

The deadline for your applications is **27.05.2019**. Only short-listed candidates will be contacted. Send us your documents at **info@codeplusmarketing.com**